A new way to look at Equipment Maintenance

### PROBLEM

- ✓ Multiple Contracts & Expiration Dates
- ✓ Steep Vendor Contract Costs
- ✓ Employee Time Spent on Maintenance
- ✓ Inability to monitor processes
- ✓ Unavailable Data on Equipment

### OUR SOLUTION

<table>
<thead>
<tr>
<th>Service &amp; Vendor Management</th>
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<tbody>
<tr>
<td>Single Agreement</td>
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<tr>
<td>Average Savings: 12-20%</td>
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<tr>
<td>24/7 Monitoring &amp; Visibility</td>
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<tr>
<td>Service History &amp; Analytical Reporting</td>
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### YOU focus on business.  
WE focus on managing & maintaining your equipment.

### Cost Savings

Realized savings of **12-20%**  
Our expertise in equipment maintenance, allows us to look for ways to reduce your overall service costs.

### Efficiency

We streamline the process for requesting and tracking service with **E-LINK**, your connection to our experts.

### Management

With unlimited access to **E-LINK** to place service calls, the Equip team manages all calls from start to resolution ensuring satisfaction.

### Service

With more than 100 years of industry expertise, we are able to bring vetted service providers to our clients, with an unbiased voice.
This list represents equipment that typically qualifies for the Equips program:

**ATM Equipment**
- ☐ First Line Maintenance
- ☐ Second Line Maintenance

**Security Equipment**
- ☐ Alarm System
- ☐ Card Readers/Access
- ☐ Embossers/Endorsers
- ☐ Vaults/Safes
- ☐ DVR (inc. cameras)

**Money Equipment**
- ☐ Check Equipment
- ☐ Check Scanners
- ☐ Currency Counter
- ☐ Coin Wrappers
- ☐ Self-Service Coin Sorters

**Cash Dispensing Equipment**
- ☐ Teller Cash Dispenser (TCD)
- ☐ Teller Cash Recycler (TCR)

**Drive-Up Equipment**
- ☐ Drive-Up Lanes
- ☐ Drive-Up Windows
- ☐ Remote Teller Systems
- ☐ Point-to-Point

**Office Equipment**
- ☐ Copiers/Printers
- ☐ Mailing Equipment

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“Equips saved BCU over 20% on the maintenance of our ATM network and the service on our machines is significantly better than it was before working with them.”

Lori Reis - Manager, ATM & Debit
Baxter Credit Union

“Without hesitation, working with Equips is one of the wisest decisions we have made… I would recommend the Equips Management Program to any organization looking to save money and improve efficiencies.”

Bill Baldoni, EVP – Operations
Home State Bank

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