

## A new way to look at Equipment Maintenance

### PROBLEM

- ✓ Multiple Contracts & Expiration Dates
- ✓ Steep Vendor Contract Costs
- ✓ Employee Time Spent on Maintenance
- ✓ Inability to monitor processes
- ✓ Unavailable Data on Equipment

### OUR SOLUTION

Single Agreement

Average Savings: 12-20%

Service & Vendor Management

24/7 Monitoring & Visibility

Service History & Analytical Reporting

**YOU** focus on business.

**WE** focus on managing & maintaining your equipment.

#### Cost Savings



Realized savings of  
**12-20%**  
Our expertise in equipment maintenance, allows us to look for ways to reduce your overall service costs.

#### Efficiency



We streamline the process for requesting and tracking service with **E-LINK**, your connection to our experts.

#### Management



With unlimited access to **E-LINK** to place service calls, the Equips team manages all calls from start to resolution ensuring satisfaction.

#### Service



With more than 100 years of industry expertise, we are able to bring vetted service providers to our clients, with an unbiased voice.





**100+ years**  
of aggregate  
experience



**19,000+**  
service requests  
processed in 2016



**400+**  
vendor  
relationships



**34**  
states with  
active clients

This list represents equipment that typically qualifies for the Equips program

**ATM Equipment**

- First Line Maintenance
- Second Line Maintenance

**Security Equipment**

- Alarm System
- Card Readers/Access
- Embossers/Endorsers
- Vaults/Safes
- DVR (inc. cameras)

**Money Equipment**

- Check Equipment
- Check Scanners
- Currency Counter
- Coin Wrappers
- Self-Service Coin Sorters

**Cash Dispensing Equipment**

- Teller Cash Dispenser (TCD)
- Teller Cash Recycler (TCR)

**Drive-Up Equipment**

- Drive-Up Lanes
- Drive-Up Windows
- Remote Teller Systems
- Point-to-Point

**Office Equipment**

- Copiers/Printers
- Mailing Equipment

“ Equips saved BCU over 20% on the maintenance of our ATM network and the service on our machines is significantly better than it was before working with them. ”

Lori Reis - Manager, ATM & Debit  
Baxter Credit Union

“ Without hesitation, working with Equips is one of the wisest decisions we have made . . . I would recommend the Equips Management Program to any organization looking to save money and improve efficiencies. ”

Bill Baldoni, EVP – Operations  
Home State Bank



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